



Press Release:

# European IT infrastructure expert Conscia expands into Slovenia - Acquires IT Solutions Provider, NIL

**Copenhagen, Denmark & Ljubljana, Slovenia, March 2019** – Conscia Holding A/S ("Conscia"), Cisco Gold Partner in Denmark, Netherlands, Norway and Sweden, has entered into an agreement to acquire NIL Group Ltd ("NIL"), a leading Slovenian provider of IT Solutions & Services and an experienced Cisco Partner.

Conscia's CEO Claus Thorsgaard, says: "With this acquisition, Conscia is continuing the transformation into a true European champion. Over the past few years we have expanded our operations from Denmark to Sweden, Norway, and the Netherlands, and now we take a further big step into Central Europe with the acquisition of NIL."

## NIL - strong technical competencies and knowledge

NIL is a leading provider of IT Solutions & Services, and a Cisco Gold Partner, headquartered in Ljubljana, Slovenia. Besides mastering traditional IT infrastructure (data centers, networking, etc.), NIL focuses on developing state-of-the-art solutions in the fields of cyber security and software development.

Claus Thorsgaard explains: "Not only do we see a very strong fit with the culture and competency levels of NIL. With NIL, we also add to our business a Security Operations Centre (SOC), a 24/7 Network Operations Centre (NOC), a highly skilled software development organization, and strong capabilities within Cisco Network Services Orchestrator (NSO), which is industry-leading software for automating services across traditional and virtualized networks."

NIL will now be member of a larger corporate family that will benefit extensively from further knowledge sharing, hence creating great value-add for customers in all the countries where the companies are represented.

### Strengthening Conscia's European Network of Knowledge

"This move is a part of Conscia's growth strategy, called Network of Knowledge, which will give us a great foothold in the European market space. I am convinced that this is a good starting point to become the leading European provider of complex and secure network infrastructure," concludes Claus Thorsgaard, Conscia.





#### **About Conscia:**

Conscia is a leading European provider of secure, reliable IT infrastructure based on solutions from Cisco, supplemented with other category vendors. Conscia strives to be the best partner for customers with mission critical IT infrastructure, throughout the entire lifecycle. We support this ambition through deep insight collected in a unique customer platform, "CNS", which is the basis for industry-leading customer experience and satisfaction. At the same time, Conscia has the ambition to be the most attractive and admired place to work for talented IT infrastructure specialists with deep technical expertise. The current Network of Knowledge consists of 500+ employees spread across five countries (Denmark, Sweden, Norway, The Netherlands, and now Slovenia). For further information about Conscia, please visit <a href="https://www.conscia.com">www.conscia.com</a>

#### **About NIL:**

NIL is a globally recognized provider of advanced data center, network, cloud, cyber security solutions, and services for business and industry environments, state institutions, public organizations, and telecoms. By enabling a more efficient, secure and reliable way of doing business, NIL helps organizations become more successful in the digitized world.

The company was founded in 1989 and is headquartered in Ljubljana, Slovenia, with offices in Europe, North America, Middle East and Africa. NIL employs more than 200 experts. To learn more about NIL, please visit www.nil.com.

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