

Press Release - ROTTERDAM

Conscia Acquires Cloud Service Provider Damecon and takes the next step in digital transformation support

Gouda, September 16th, 2020 - Conscia, an ICT service provider specializing in IT infrastructure and security solutions, has acquired the managed cloud service provider Damecon. With this acquisition, Conscia is taking its next step in digital transformation support. Conscia now offers clients an all-in solution for their entire ICT infrastructure, with managed services for connectivity, security, data management, and cloud management, including access to public cloud providers. In doing so, Conscia is meeting the growing demand for a single point of contact for ICT infrastructure support.

Damecon is a cloud service provider that offers managed services for infrastructure, cyber security, and data management. Thanks to a multicloud architecture, workloads and associated data can be securely and easily transferred between the client's data center various private and public clouds. These solutions have helped Damecon gain traction in a market that is increasingly transitioning towards multicloud computing, such as the health care sector, within which Conscia is strongly represented.

'By combining Damecon's managed cloud services with our networking, cyber security, and collaboration services, we can fully support clients in their digital transformation,' explains Marcel Cappetti, CEO of Conscia Netherlands. 'This enables us to respond even better to the growing demand for a wider range of managed services. This demand is based on the need for more efficiency and sustainability, and a growing interest in pay-per-use.'

'With the acquisition of Damecon, we have expanded our managed services with cloud solutions that form the basis for hybrid IaaS, PaaS, and SaaS services. This includes server and desktop virtualization, Backup-as-a-Service, and Archiving-as-a-Service. A multicloud architecture allows us to offer hybrid workloads from the client's location, the Conscia Cloud platform, or public platforms such as Microsoft Azure,' explains Jeffrey den Oudsten, Solutions Director at Conscia Netherlands.

Through this acquisition, Conscia has also obtained partner status for several suppliers in the data center and cloud domain, such as NetApp Cloud Provider, VMware Cloud Provider, and Microsoft Cloud Solution Provider Tier 1.

'A similar vision and corporate culture were the deciding factors that encouraged us to continue our mission through Conscia,' says Jory van DAM, CTO and founder of Damecon. 'Conscia is known for its knowledge and skill in the field of secure connectivity. By joining forces, we are complementing the portfolio and supporting the trend towards managed services, whereby the needs of our clients and a long-term partnership are paramount.'

About Conscia

Conscia is a Network of Knowledge and an ICT service provider that specializes in cyber security, IT infrastructure solutions, and managed services. As a trusted advisor Conscia strives to support the customers 'business-critical IT infrastructure' across the entire value chain from design, implementation, operation and optimization. The ambition is supported by profound technical competencies and insight, which is displayed through the unique customer portal, this also forms the basis for the best customer experiences and the highest customer satisfaction in the industry. Another strategic goal for Conscia is to be the most attractive workplace for talented IT infrastructure specialists in Europe.

Currently Conscia Group has more than 750 employees across six countries (Denmark, Sweden, Norway, Germany, Netherlands, and Slovenia), with an annual turnover of approximately 2,5 bn DKK. For more information, please visit Conscia.com

Conscia Nederland is located in Gouda and has 200 employees. For more information, please visit: www.conscia.com/nl/.

About Damecon

Damecon is a cloud service provider, which offers managed services across the entire it infrastructure chain. Services are offered from its datacenters and if required on the customer site.

Damecon has strategic partnerships with various technology partners, and is NetApp Cloud Provider, VMware Cloud Provider, and Microsoft Cloud Solution Provider Tier 1.

Damecon has 20 employees, is based in Rotterdam, the Netherlands, and has an annual turnover of approximately 4.5 million euros. For more information, please visit: www.damecon.com/

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